



# Infor CloudSuite Industrial Industry Suite

## Prepare for changing customer demands

With unlimited access to product information, today's industrial customers can quickly compare available alternatives and make on-the-spot purchasing decisions. As a result, industrial manufacturers like you have found that product loyalty is a thing of the past. Plus, your legacy ERP solutions aren't flexible enough to move beyond organic, single dimension growth strategies. You need new ways to keep your business running at maximum efficiency as you focus on strategies that deliver profitable growth and minimize the costs of supporting new locations and business ventures.

## Experience a new way of working

Historically, IT was seen as a cost of doing business. Today, technology presents a significant opportunity for delivering strategic benefits. When you focus on IT, you can modernize your business with the advanced functionality you need, while controlling costs. With business software that your employees enjoy using, you can be more responsive to the wants and needs of your customers, while also streamlining your processes.

You can do all this with Infor CloudSuite™ Industrial Industry Suite—a solution suite that bends without breaking to provide you with real-time access to your core business systems and data. With Infor CloudSuite Industrial, you can reduce IT upgrade and maintenance costs, securely manage your manufacturing operations, and free up much-needed capital to kick-start new ventures—all from a secure and reliable environment.

With Infor CloudSuite Industrial, you get the most functionally rich and comprehensive, cloud-based solution suite available today.

## Choose a trusted partner

Infor has more than 25 years of experience helping industrial manufacturers like you solve your toughest challenges. You can count on our industry-specific software to provide you with the same proven functionality that is already helping more than 2,000 manufacturers gain and maintain industry leadership worldwide. And when you work with the cloud's leading service provider, you'll know that your information will be safe in our globally secure infrastructure.



### Move beyond your four walls

With Infor CloudSuite Industrial, you can maintain global visibility both inside and outside your four walls, so you can influence your suppliers, customers, and product innovation—all within a secure technology infrastructure. You'll be able to move beyond extended cloud-based applications like CRM software, marketing automation, and e-commerce software to extend real-time data access globally.

Infor CloudSuite Industrial was built for manufacturing companies to help you support your entire enterprise. With Infor CloudSuite Industrial, you can:

- **Build** global manufacturing capabilities with common processes that allow you to manage product quality, cost, and differentiation.
- **Maintain** visibility into tiered supplier networks, so you can embrace and collaborate with strong performers to fuel innovation.
- **Respond** quickly to economic shifts with business intelligence and superior data analytics.
- **Use** valuable insights on your customers and products to support true lifecycle performance management.
- **Improve** balance sheet strength by identifying opportunities for continuous improvement.
- **Invest** in your limited human resource pool with cross training supported by intuitive tool sets.

## Get up and running—quickly

Because cloud launches are quicker and easier to implement than on-premise solutions, Infor CloudSuite Industrial will have you up and running sooner—and you'll be able to see a faster time to value. Unlike most on-premise solutions that can take 100 hours on average to do a basic install and set up, you can have a fully provisioned cloud environment in less than one hour. You get the flexibility you need to meet your changing business needs—out-of-the-box—without expensive or time-consuming add-ons. And, you'll spend less time training users, thanks to the intuitive, elegant, consumer-grade Infor OS user interface.

## Run with maximum efficiency

Infor CloudSuite Industrial gives you access to production management tools that help you drive efficiency across your make to order (MTO), engineer to order (ETO), make to stock (MTS), and other manufacturing operations, so you can run with maximum efficiency. Features such as shop floor scheduling, inventory management, and lean production tools take control of day-to-day tasks, so you can focus on strategies for growth and profitability.

You'll be in the perfect position to speed innovation and new product introductions with our sophisticated tools that are built specifically for product development, design, configuration, and engineering. And, with Infor CloudSuite Industrial, you'll have greater insight into your planning, scheduling, and inventory controls, so you can support multiple manufacturing modes, from ETO, low-volume production, or service paths to repetitive, high-volume production.

## Increase security and reliability

With Infor CloudSuite Industrial, you'll have a globally secure and reliable solution with higher uptime and tighter security than you could deliver on your own. Your critical ERP systems and data will be available when you need them because of industry-leading disaster recovery and backup standards. And, your systems and data will be safe, thanks to tight security protocols and regular threat assessments.

## Reduce costs

With Infor CloudSuite Industrial, you'll be able to reduce your total cost of ownership (TCO) and see a speedy return on investment (ROI) because you pay for cloud delivery with monthly subscription fees and can expense it as an operating cost, which frees your capital for other manufacturing investments. You'll have a consistent data infrastructure, so you can quickly and easily enable global expansions or acquisitions in weeks, not months.

You'll more than recoup the cost and lower your overall operating expenses through the efficiencies and streamlined processes introduced by Infor CloudSuite Industrial's rich functionality. You'll also be able to lower IT costs because you'll no longer have to maintain the equipment, software, and dedicated staff typically needed to manage an on-premise solution.

## Integrate advanced capabilities

Whether you're manufacturing MTO or ETO or other products, Infor CloudSuite Industrial enables you to streamline the capture, pricing, and production of complex products using our intuitive, rules-based configure price quote (CPQ) solution and capabilities. You'll experience increased sales, reduced costs, and brand differentiation with consistent deployment across any device.

## Position your company for greater success

With Infor CloudSuite Industrial, you get a cloud-based, enterprise solution that gives you the flexibility you need to address today's complex manufacturing demands—while keeping your systems and data secure and reliable. You'll be able to reduce IT upgrade and maintenance costs, securely manage your manufacturing operations, and free up much-needed capital to kick-start new ventures.



### Seize new opportunities

Because Infor CloudSuite Industrial is quick to implement and easy to use, you'll have more time to focus on managing your business, not your information technology demands.

With Infor CloudSuite Industrial you'll be poised to seize new opportunities for growth, knowing that your technology infrastructure will support you.

To learn more,  
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